

# Q1 – 2024 GTA Residential Land Market Report



# Lennard:

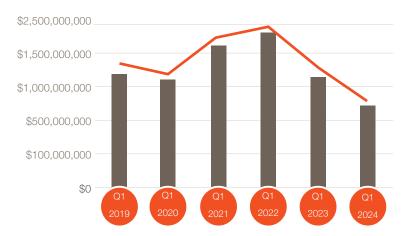
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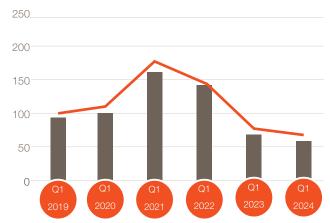
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#### Land Sales Volume

#### Year Over Year Sales Volume

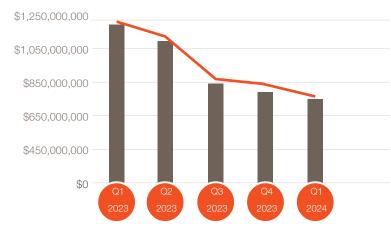


#### Year Over Year Transactions



|           | Sales Volume    | # of Transactions | Change % Sales Volume | Change % Transactions |
|-----------|-----------------|-------------------|-----------------------|-----------------------|
| Q1 - 2024 | \$752,582,134   | 58                | -38%                  | -9%                   |
| Q1 - 2023 | \$1,209,257,939 | 64                | -48%                  | -57%                  |
| Q1 - 2022 | \$2,316,000,000 | 148               | 41%                   | -3%                   |
| Q1 - 2021 | \$1,643,000,000 | 152               | 49%                   | 52%                   |
| Q1 - 2020 | \$1,100,000,000 | 100               | -13%                  | 2%                    |
| Q1 - 2019 | \$1,270,000,000 | 98                |                       |                       |

#### Sales Volume - Quarter over Quarter



#### **Number of Transactions**



|           | Sales Volume    | # of Transactions | Change % Sales Volume | Change % Transactions |
|-----------|-----------------|-------------------|-----------------------|-----------------------|
| Q1 - 2024 | \$752,582,134   | 58                | -7%                   | -53%                  |
| Q4 - 2023 | \$802,244,219   | 112               | -5%                   | 32%                   |
| Q3 - 2023 | \$845,313,936   | 85                | -21%                  | 1%                    |
| Q2 - 2023 | \$1,072,858,504 | 84                | -11%                  | 31%                   |
| Q1 -2023  | \$1,209,257,939 | 64                |                       |                       |

## Q1 – 2024 GTA Residential Land Market Report



### Notable Transactions – High Density

| Neighbourhood | Lot Size<br>(acres) | GFA     | Sold Price   | Price Per<br>Buildable | Comments                   |
|---------------|---------------------|---------|--------------|------------------------|----------------------------|
| Halton Hills  | 2.44                | 153,483 | \$6,000,000  | \$39.00                | 6 Storey Condo, 115 Units  |
| North York    | 0.571               | 425,659 | \$26,623,000 | \$63.00                | 50 Storey Condo. 620 Units |

### Notable Transactions - Medium Density

| Neighbourhood | Lot Size<br>(acres) | Proposed<br>Units | Sold Price   | Price Per<br>Acre | Price Per Unit | Comments               |
|---------------|---------------------|-------------------|--------------|-------------------|----------------|------------------------|
| Markham       | 7.7                 | 147               | \$62,900,000 | \$8,168,831.00    | \$427,891.16   | Approved 147 Townhomes |

### **Lennard:**

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