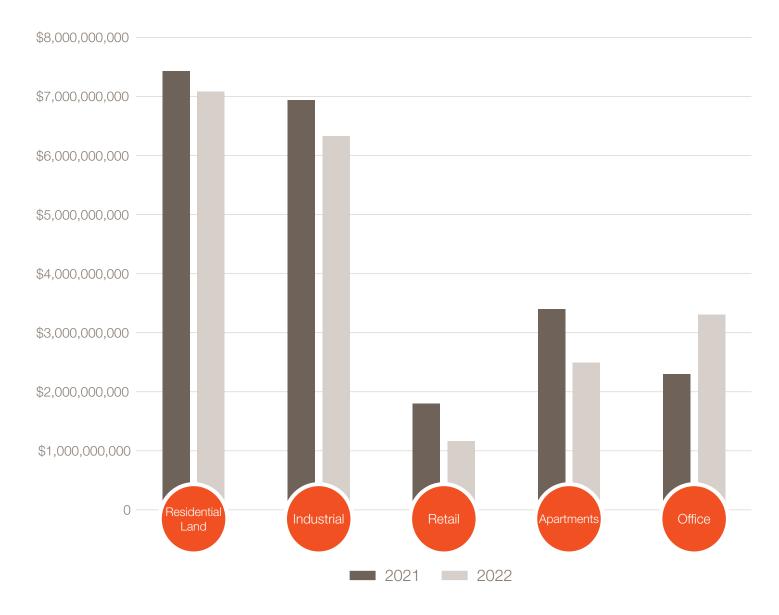
# 2022 GTA Market Sales Report



### Aggregate Value

	2021	2022	Difference
Residential Land	\$7,497,057,703.00	\$7,057,945,405.00	-6%
Industrial (over 10K SF)	\$6,934,338,353.00	\$6,453,261,895.00	-7%
Retail (over 10K SF)	\$1,811,534,362.00	\$1,222,933,320.00	-32%
Apartments (over 10 Units)	\$3,460,519,871.00	\$2,586,525,190.00	-25%
Office (over 10K SF)	\$2,365,354,894.00	\$3,366,705,586.00	42%



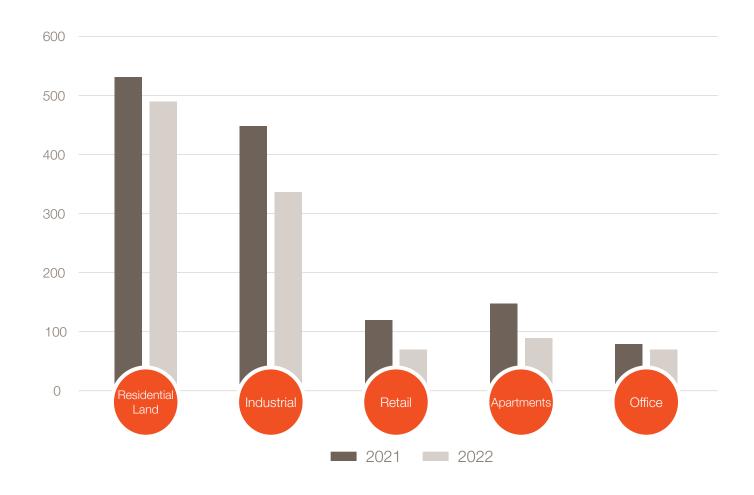
### Lennard:

# 2022 GTA Market Sales Report



#### Number of Sales

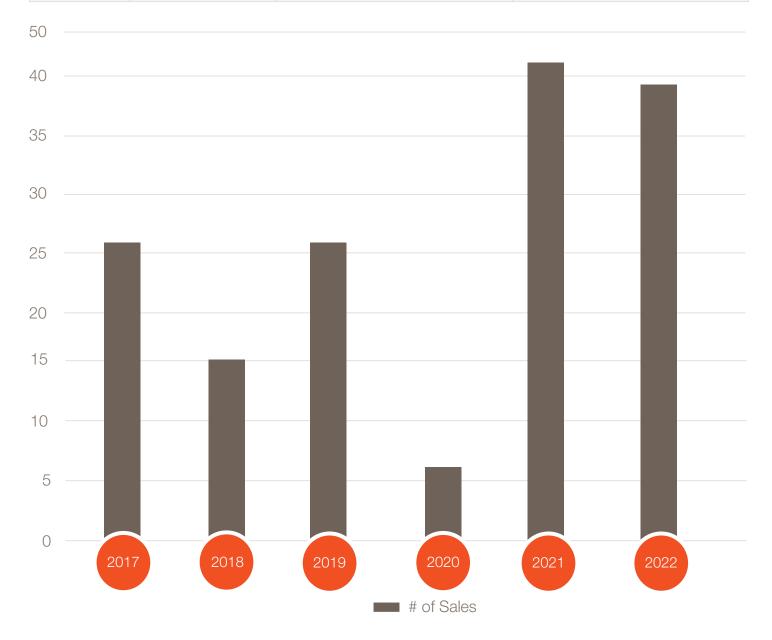
	2021	2022	Difference
Residential Land	535	495	-7%
Industrial (over 10K SF)	452	342	-24%
Retail (over 10K SF)	119	75	-37%
Apartments (over 10 Units)	158	91	-42%
Office (over 10K SF)	80	66	-18%



# Sales Over \$100M



	# of Sales	Aggregate Value	Average Price
2017	26	\$5,068,000,000.00	\$195,000,000.00
2018	15	\$4,655,000,000.00	\$310,333,333.00
2019	26	\$5,725,000,000.00	\$220,192,308.00
2020	6	\$693,000,000.00	\$115,500,000.00
2021	41	\$6,163,000,000.00	\$150,317,073.00
2022	39	\$7,438,265,771.00	\$190,724,763.00



### Lennard:

### 2022 Over \$100M Sales Breakdown



	# of Sales
Apartment	5
ICI Land	7
Industrial	8
Office	6
Residential Land	11
Retail	2

